

BetaShares Australian Sustainability Leaders ETF

 **ASX: FAIR**

30 April 2018



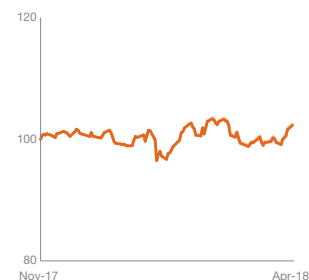
BetaShares
Exchange Traded Funds

Investment Objective

The Fund aims to track the performance of an index (before fees and expenses) that provides exposure to Australian companies that have been screened to preference companies engaged in sustainable business activities and to avoid companies engaged in activities deemed inconsistent with responsible investment considerations.

Performance

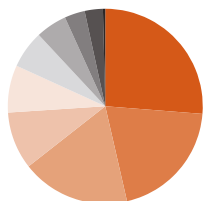
Value of \$100 invested since inception



PERIOD	FUND RETURN	BENCHMARK
1 mth	2.96%	3.03%
3 mth	1.63%	1.88%
6 mth	-	-
1 yr	-	-
3 yr (p.a)	-	-
5 yr (p.a)	-	-
Inception	2.31%	2.56%

Fund returns are calculated in A\$ using net asset value per unit at the start and end of the specified period and do not reflect the brokerage or the bid ask spread that investors incur when buying and selling units on the ASX. Returns are after fund management costs, assume reinvestment of any distributions and do not take into account income tax. Returns for periods longer than one year are annualised. Past performance is not an indicator of future performance. Source: BetaShares, Bloomberg.

Sector Allocation



● Healthcare	26.2%
● Financials	20.2%
● Real Estate	18.0%
● Information Technology	9.5%
● Industrials	7.9%
● Telecommunication Services	6.2%
● Consumer Staples	5.2%
● Materials	3.4%
● Consumer Discretionary	3.0%
● Utilities	0.4%

Top 10 Exposures

COMPANY	WEIGHTING	COMPANY	WEIGHTING
ResMed Inc	5.0%	Cochlear Ltd	3.8%
CSL Ltd	4.9%	Brambles Ltd	3.7%
Insurance Australia Group Ltd	4.4%	Stockland	3.4%
Suncorp Group Ltd	4.0%	Dexus	3.3%
ASX Ltd	3.9%	Sonic Healthcare Ltd	3.2%

Trading Information

BetaShares Funds can be bought or sold during the trading day on the ASX, and trade like shares.

EXCHANGE	ASX
ASX CODE	FAIR
CURRENCY	AUD
TRADING HOURS	10:00-16:00 (AEST)
BLOOMBERG CODE	FAIR.AU
IRESS CODE	FAIR.AXW

Fund Information

DISTRIBUTIONS	SEMI-ANNUAL
MANAGEMENT FEE	0.39% P.A
EXPENSES	ESTIMATED AT 0.10% P.A
FUND INCEPTION	27 NOVEMBER 2017

Underlying Index Characteristics

INDEX	NASDAQ FUTURE AUSTRALIAN SUSTAINABILITY LEADERS GLR INDEX
PRICE/EARNINGS RATIO	18.27 x
MARKET CAP	\$443.7B
NUMBER OF COMPONENTS	82
DIVIDEND YIELD (12 MONTH TRAILING)	3.79%

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CERTIFIED BY RIAA

There are risks associated with an investment in the Fund, including market risk, non-traditional index methodology risk and sector concentration risk. For more information on risks and other features of the Fund please see the Product Disclosure Statement.

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Investment Strategy

The Fund will generally invest in a portfolio of Australian securities that comprise the Index in proportion to the weightings of the securities in the Index.

Screening Criteria

From the universe of eligible ASX listed securities, the Index methodology removes companies which are exposed to activities considered to carry significant negative environmental, social and governance (ESG) risks, including:

- ▶ Fossil Fuels – including any direct and any material indirect exposure + any companies with high use of fossil fuels
- ▶ Gambling
- ▶ Tobacco
- ▶ Armaments
- ▶ Uranium and nuclear energy
- ▶ Destruction of valuable environments
- ▶ Animal cruelty
- ▶ Chemicals of concern
- ▶ Mandatory detention of asylum seekers
- ▶ Alcohol
- ▶ Junk foods
- ▶ Pornography
- ▶ Human rights and supply chain concerns
- ▶ Lack of gender diversity at the board level
- ▶ Payday lending

Sustainability Leaders

From the companies passing the above screens, the Index preferences companies classified as “Sustainability Leaders”, which means that the company must satisfy at least one of the following criteria:

- ▶ More than 20% revenue derived from one or more of the following: renewable energy; energy efficiency; water efficiency; recycling; waste remediation and re-use of materials; public transport and energy efficient transport; education; healthcare; animal health; healthy foods and nutrition products; green star rated buildings; community and regional banking; health insurance and personal insurance; social services and social infrastructure (e.g. employment services, child care); sustainability certified products and services (e.g. Fairtrade, certified organic); sustainable forestry; access to knowledge and information; access to communications;
- ▶ Recipient of either an “A” or “B” grade (or equivalent) rating from a trusted ethical consumer report;
- ▶ Certified B Corporation (a certification issued by B Lab, which is available to companies that meet specified governance, transparency, environmental and social impact standards).

Note that not every security in the Index is necessarily a Sustainability Leader (but every security will have met the above Screening Criteria).

The Index uses a modified market capitalisation weighting method, includes sector concentration limits, gives preferential weighting to Sustainability Leaders, and applies a maximum weight per security of 4% at each annual rebalance date.

For more information on the Index see the Index methodology document available on our website.

Benefits of BetaShares Australian Sustainability Leaders ETF

- ▶ **Responsible Investing** – obtain exposure to the Australian sharemarket in a way that gives effect to environmental, social and ethical considerations
- ▶ **Diversification** – with a single trade, investors can get exposure to a diversified portfolio of sustainable, ethical Australian companies
- ▶ **Cost Effective** – Fund tracks the performance of an index (no ‘active manager’ fees)
- ▶ **Transparent** – portfolio holdings, value of the Fund’s assets and net asset value per unit available daily on our website
- ▶ **Liquidity** – available to trade on the ASX like any share

How to use the BetaShares Australian Sustainability Leaders ETF in your portfolio

The Fund can be used to implement a variety of investment strategies. For example:

- ▶ A core component of an Australian equities allocation providing transparency and diversification benefits in addition to being consistent with ethical and sustainability objectives
- ▶ Tactical exposure to Australian equities

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